

Hans Eckman provides leadership and coaching on team optimization solutions for rapidly changing companies.

Contact Hans Eckman if your company wants to:

Use innovation programs to drive cultural changes and empower teams



- Facilitated the delivery of SunTrust contest winning projects, which resulted in a projected \$5 million cost savings and \$60 million net new revenue over 5 years.
- Helped grow IT Internship program from 22 to 37 positions (2016), 50% FTE conversion (2015), and hosted intern group projects under *Innovation Programs*.

“Hans always finds ways to make a team stronger, both by actively finding gaps and filling them and also constantly making the people around him better. I have seen him confidently and intelligently take on challenges from tiny to gigantic.”

- David Lee, GVP, Director of Innovation Programs, SunTrust Bank

Create Centers of Excellence to leverage thought leaders



- Co-founded the SunTrust Business Analyst Center of Excellence which improved delivery capabilities through methodology changes and best practice mentoring.
- Built the SunTrust *Archer* practice which included Shared Services development, governance, Center of Excellence (Leads), and Community of Practice (Practitioners).

“Of all the stellar resources I have met through the many years within Technology, Hans Eckman is by far the most intelligent and innovative of anyone whom I have encountered. Hans can be counted on as a trusted advisor to technology delivery...”

- Russ Peña, CBAP, Design Execution Center of Excellence Director, InterContinental Hotels Group (IHG®)

Build tools and operational support for new initiatives



- Developed a B2B ordering and warehouse management system for Spiderwear which resulted in an 800% increase in productivity.
- Built operational support model for a new Voicecom strategic partner/private label channel which reduced partner launch time from 3 weeks to 3 days.

“What stands out to me the most is his creativity and his ability to effectively teach others to fish. He has a passion for frameworks, methods, results, and education, combined with a personal passion to help others succeed and to become better than they believe they can be.”

- Mike Roth, SVP, Enterprise Data Executive at SunTrust Bank

Did you know?

- Hans has given over 50 presentations at conferences in the U.S. and Canada, including DragonCon and Building Business Capability?
- Hans scored an overall 92% favorable rating and 100% in 4 of 9 categories in a 2014 SunTrust Voice of the Teammate survey.
- In the 9 areas of the DDI “Manager Ready” assessment, Hans scored Exceptional in 5 and Strong in 3.

Last 5 Roles

- Blueprint Software Solutions
 - Principal Consultant
- SunTrust Bank
 - GVP, Enterprise Innovation Programs
 - GVP, Security Services Workstream Manager
 - VP, Enterprise Business Analyst
- S&K Ventures
 - VP, Product Development

Visit EckmanGuides.com for presentations, articles, and additional background information.